

December 12, 2017

Case Study on Strawberry Plants Treated with TerraBella®



I. Introduction

California is the leading producer of strawberries in the U.S., with nearly 90% of total strawberries being grown in the state. Strawberries are the fifth most valuable fruit crop grown in California. Almost half of California's strawberry crop comes from the Watsonville/Salinas area. (California Strawberry Commision; www.calstrawberry.com).

From December 2016 through August 2017 a study was done with Naturipe Farms to test the effect of TerraBella® treatment on strawberry production on 4.7 acres of a farm in the Salinas area of California.

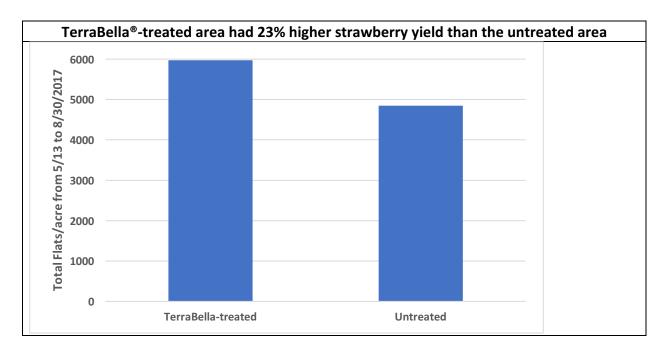


II. Test Process

- 4 total TerraBella® applications done
 - 12/6/2016 1st application
 - \circ 1/2/2017 2nd application
 - \circ 6/30/2017 3rd application
 - o 7/21/2017 4th application
- The strawberry harvest began on May 13, 2017, with strawberries being harvested continually until August 30, 2017.
- The strawberry season was cut short by an extreme heat and labor shortage in September 2017.
- TerraBella® was used to treat 4.7 acres of land on the South side of block 6 at Black Ranch in Salinas, CA.
- 7.1 acres of non-TerraBella® treated land on the North side of block 6 at Black Ranch in Salinas, CA was used as a control plot for comparison purposes.
- Because the TerraBella®-treated area had less acreage than the untreated control area, all yield results are reported as the amount harvested per acre rather than as the total amounts harvested.
- Brix and moisture tests of TerraBella® treated and untreated strawberries done by Food Safety Net Services Lab, 199 W. Rhapsody, San Antonio, TX 78216 for Xgenex on September 15, 2017.

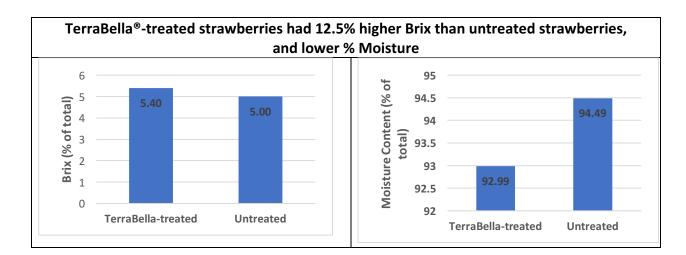


III. Results



- The total harvest for the TerraBella®-treated area from May 13 to August 30, 2017 was 5,975 flats per acre.
- The total harvest for the untreated control area from May 13 to August 30, 2017 was 4,848 flats per acre.
- The TerraBella®-treated area harvested 1,127 more flats per acre, a 23% yield increase over the untreated area.





- TerraBella®-treated strawberries had 5.4% Brix content, while untreated strawberries had 5.0% Brix content, which is a 12.5% increase in total Brix for TerraBella® - treated strawberries.
- The TerraBella®-treated strawberries had lower total moisture content than the untreated strawberries, which correlates with the Brix results.

IV. Conclusions

- TerraBella-treated acreage had a 23% higher overall yield than untreated acreage during the 2017 growing season at Black Ranch in Salinas, CA.
- Strawberries harvested from the TerraBella-treated area at Black Ranch had 12.5% higher Brix than untreated strawberries.
- Strawberries harvested from the TerraBella-treated area at Black Ranch had lower total moisture than untreated strawberries.
- Taken together, these results show that TerraBella® treatment resulted in increased yields, and improved overall fruit quality of strawberries from the Black Ranch in Salinas, CA.